

Financial Results

for Q3 FY2023

February 8, 2024



TAISEI CORPORATION

For a Lively World

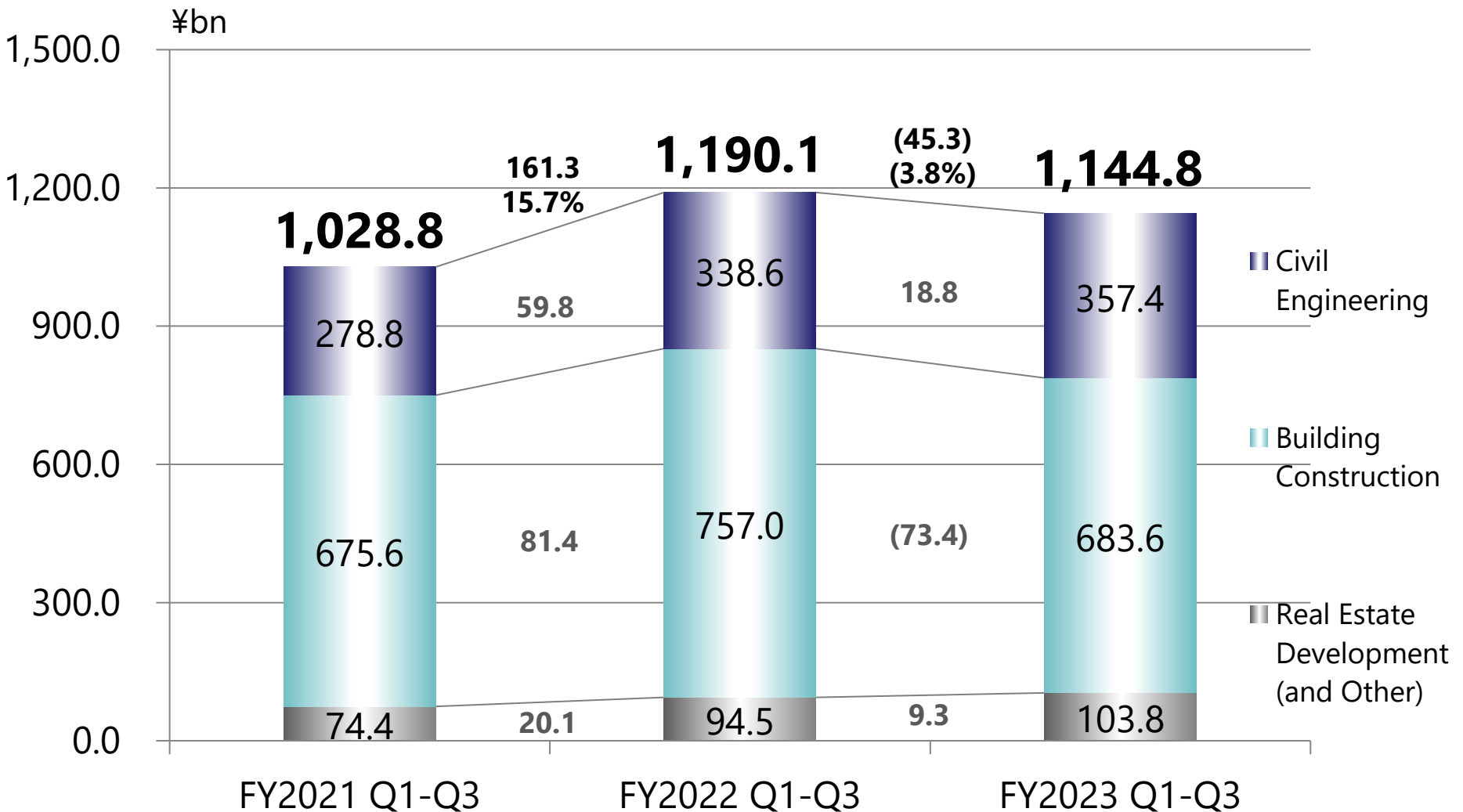
Financial summary

- ✓ *Net sales increased due to contribution of Civil Engineering and Real Estate Development.*
- ✓ *Each line-item profit decreased due to a significant decline in the profit ratio of domestic projects in Building Construction. Progress rate toward the full-year forecast remains low.*

	FY2022 Q1-Q3	FY2023 Q1-Q3	YoY Change	¥bn	
				FY2023 Forecast	Q1-Q3 Progress rate
New orders	1,190.1	1,144.8	(45.3)	1,590.0	72.0%
Net Sales	1,104.6	1,146.3	41.7	1,690.0	67.8%
Gross Profit	107.1 9.7%	87.1 7.6%	(20.0) (2.1Pt)	166.0 9.8%	52.5%
Operating income	41.9 3.8%	17.5 1.5%	(24.4) (2.3Pt)	64.0 3.8%	27.4%
Net income attributable to owners of parent	32.9 3.0%	19.8 1.7%	(13.1) (1.3Pt)	47.0 2.8%	42.0%
Net income per share (¥)	166.90	105.53	(61.37)	251.77	41.9%

New orders

Consolidated



Note: Percentages indicate year-on-year changes.

Major new orders [Civil Engineering]

Non-consolidated

Order receipt period	Project	Type of construction	Client	Industry
Q2	Construction Works of the Excite-Yokohama Ryugu-Bridge Sewer Pipeline in the Kanagawa Treatment Area (Part 4)	Erosion control & Flood control	Yokohama City	Cities, wards, towns, and villages
Q2	Construction work of the 2nd Momozono-River Main Line Part 3	Water supply and sewerage	Bureau of Sewerage Tokyo Metropolitan Government	Local public enterprise
Q1	Floor slab replacement construction work of Otagawa Bridge on Tomei Expressway (Specific renewal, etc.)	Road	Central Nippon Expressway Company Limited	Enterprises of central government
Q1	Material gathering work at quarry of Naruse dam (2nd term)	Erosion control & Flood control	Tohoku Regional Development Bureau	Central government
Q1	Construction work of the bridge in the area of Hachijyo area on Yamato-Kita Road	Road	Kinki Regional Development Bureau	Central government

 : Public

 : Private

 : Overseas

*New orders (Domestic construction business) by type of construction and industry are described in the Supplementary data.

Major new orders [Building Construction]

Non-consolidated

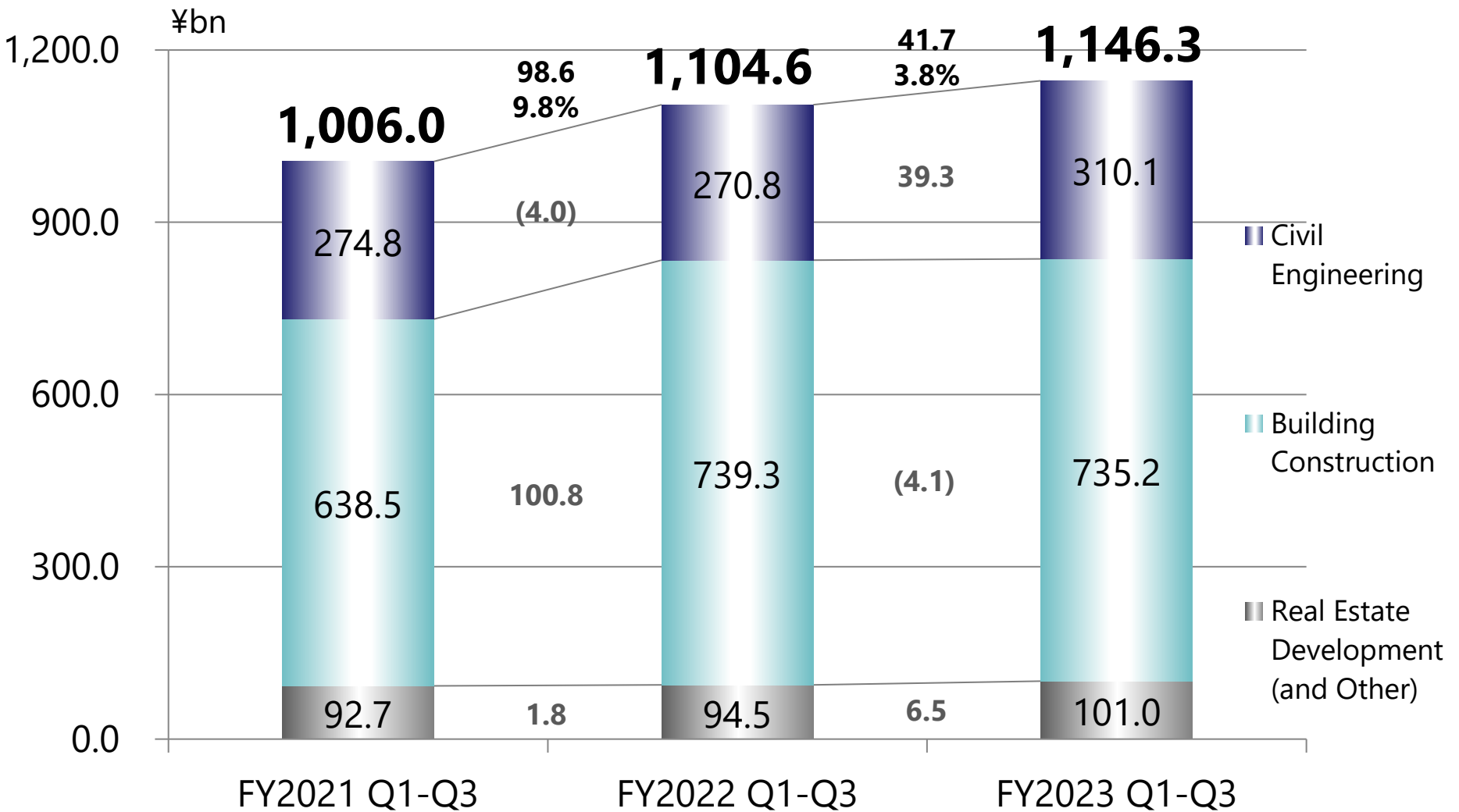
Order receipt period	Project	Type of construction	Client	Industry
2Q	Construction work of Tono Supplier Park	Factory	SMC Corporation	Other machinery
3Q	Haneda Airport Terminal 1 Northern Satellite Construction Work	Other	Japan Airport Terminal Co., Ltd.	Real estate
3Q	Tokyo Electron Kyushu New Development Building	Factory	Tokyo Electron Kyushu Ltd.	Other machinery
1Q	Mumbai BKC Office Development Project Main Works Package [India]	Office	Goisu Realty Private Limited	Oversea Real estate
3Q	Building Design and Construction in NEO PJ	Factory	AGC Inc.	Other

- : Public
- : Private
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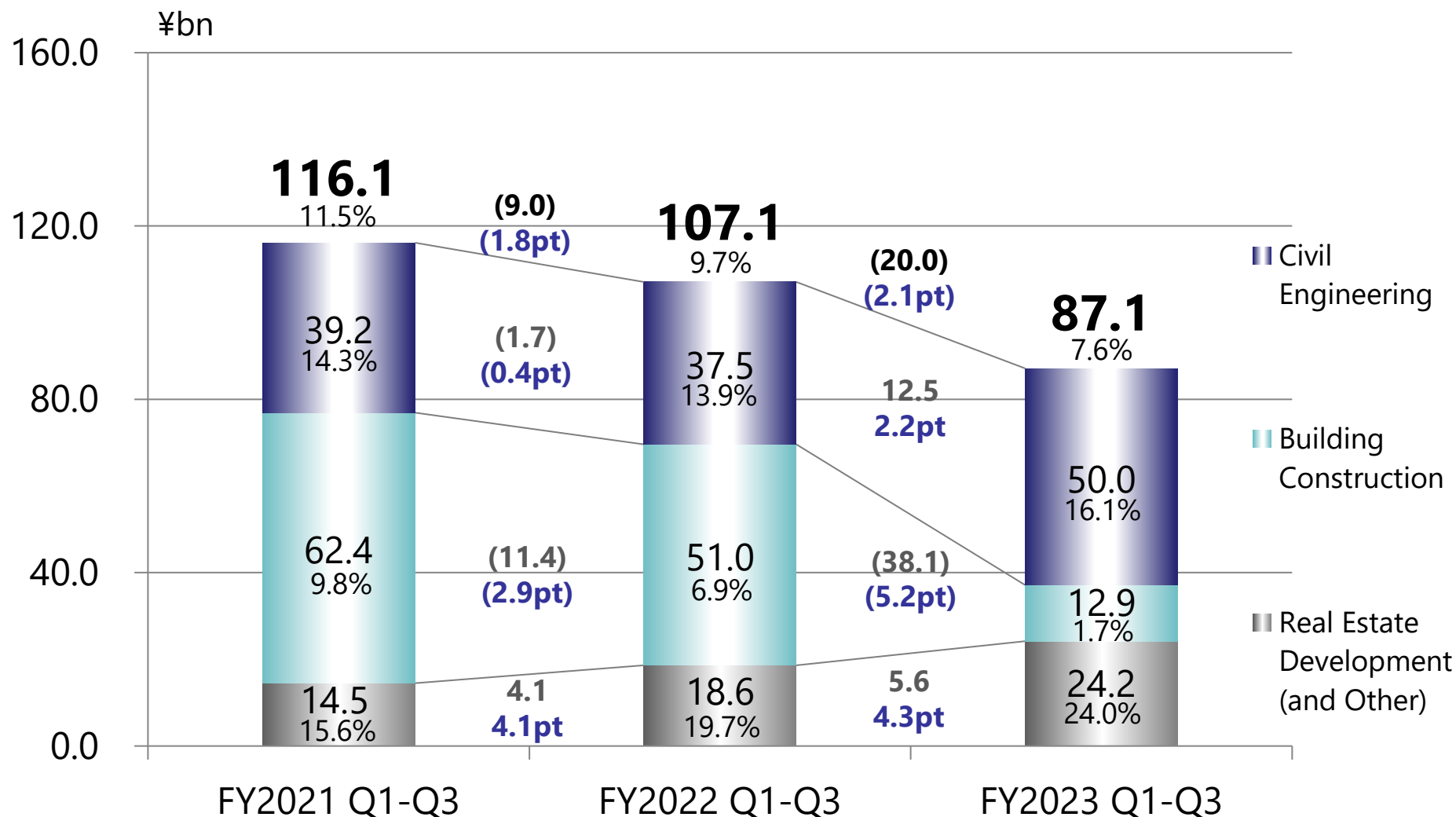
Net sales

Consolidated

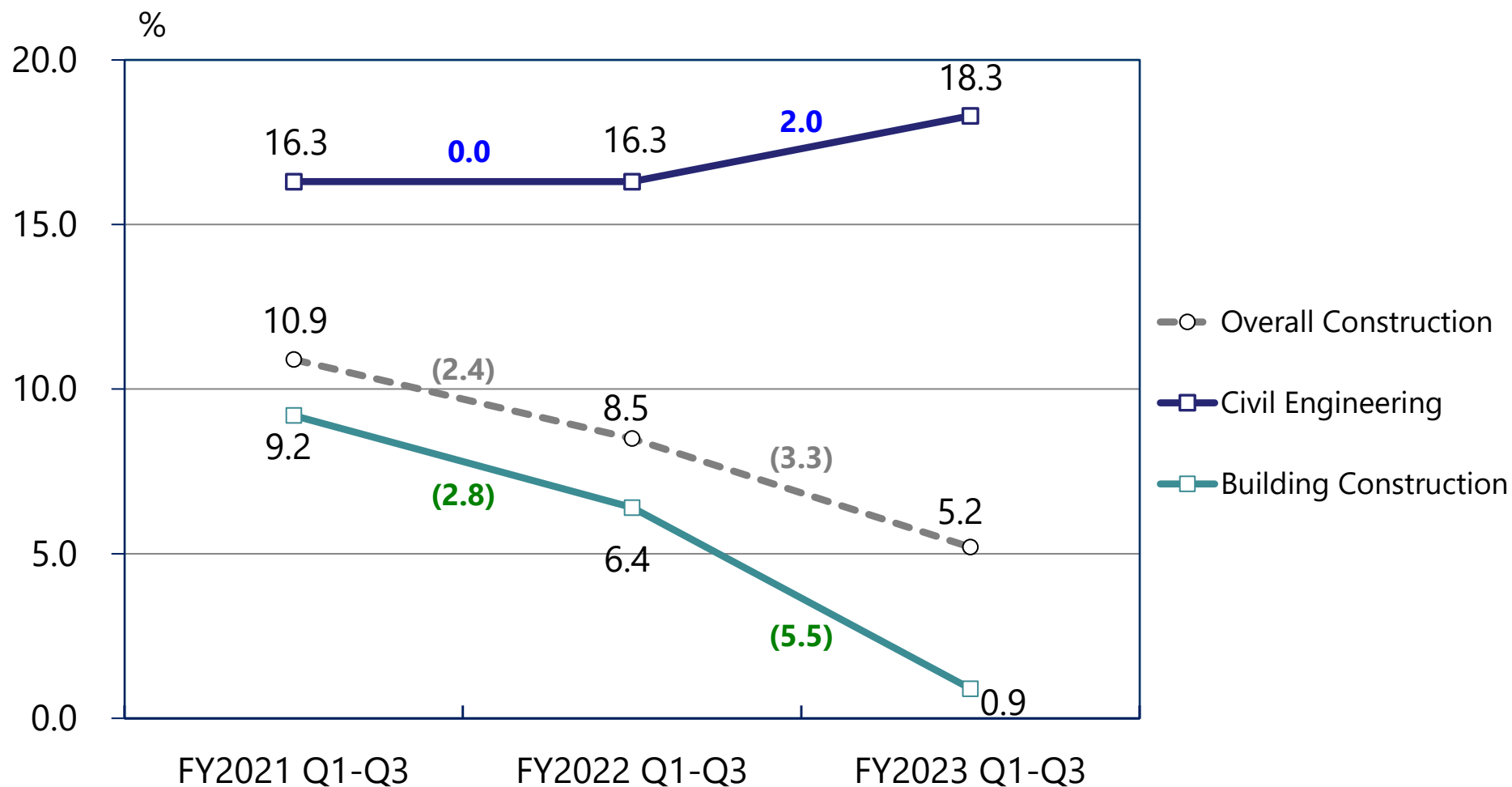


Gross profit

Consolidated

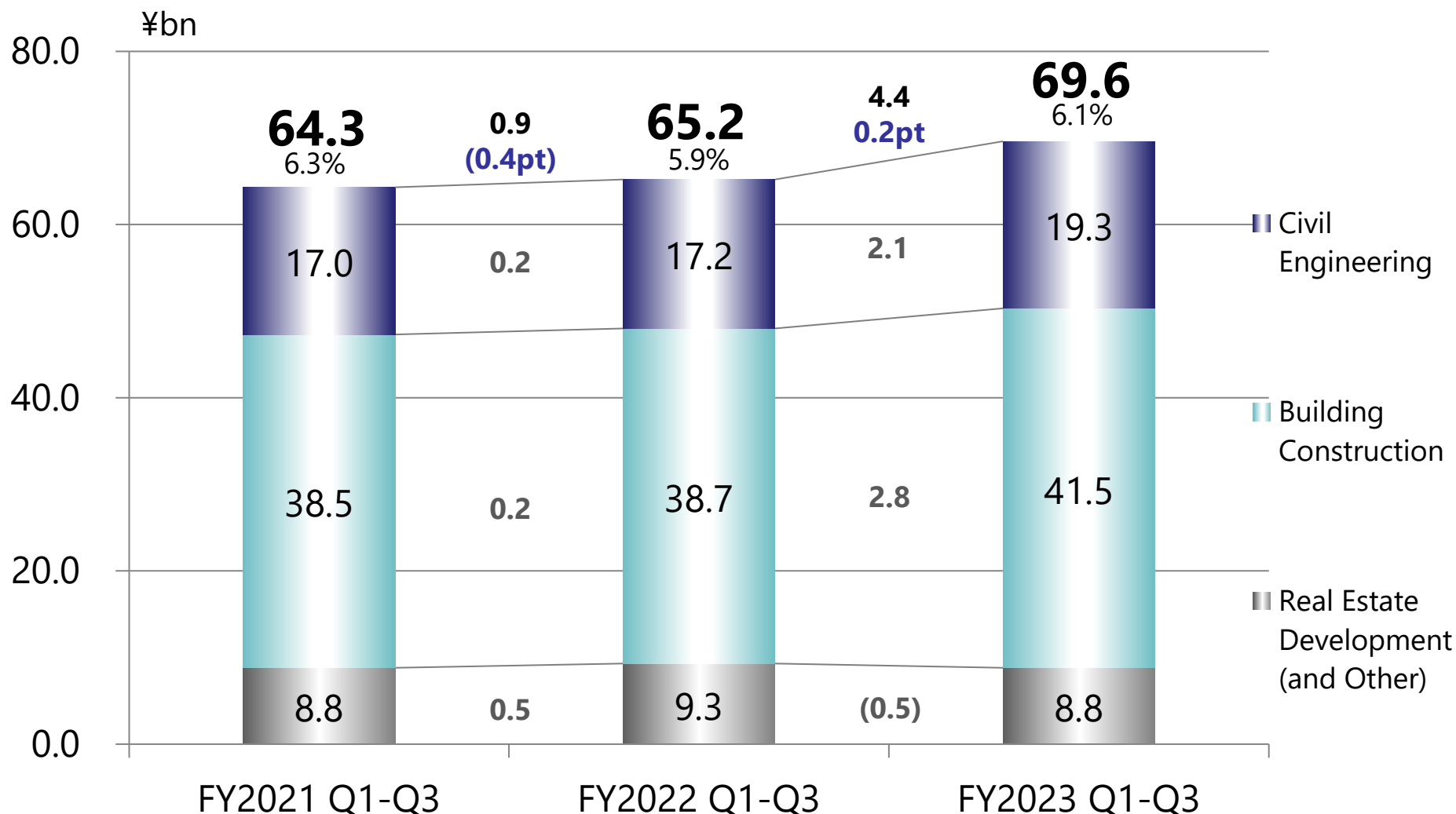


Note: Pt in blue ink indicate year-on-year changes.



SG&A Expenses

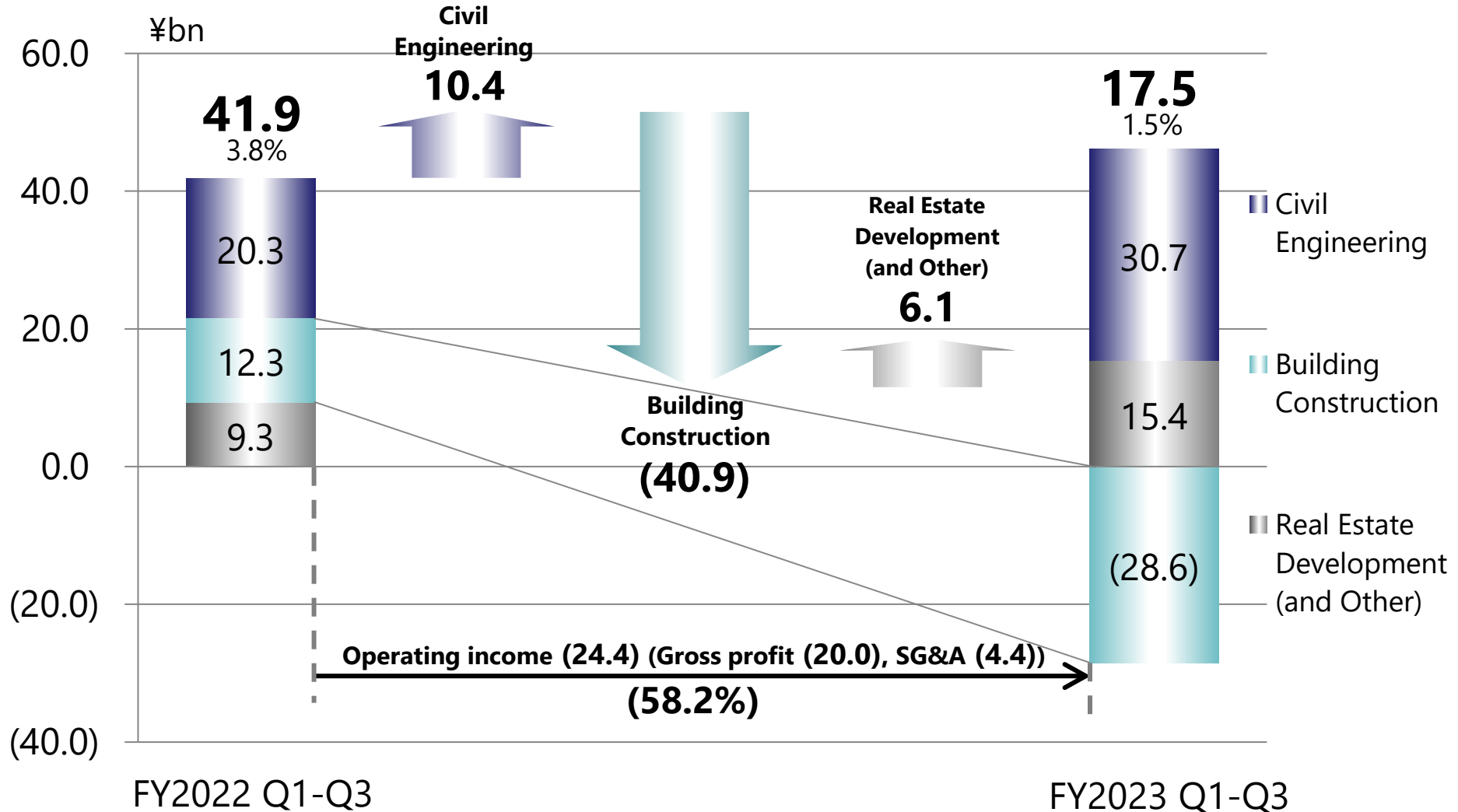
Consolidated



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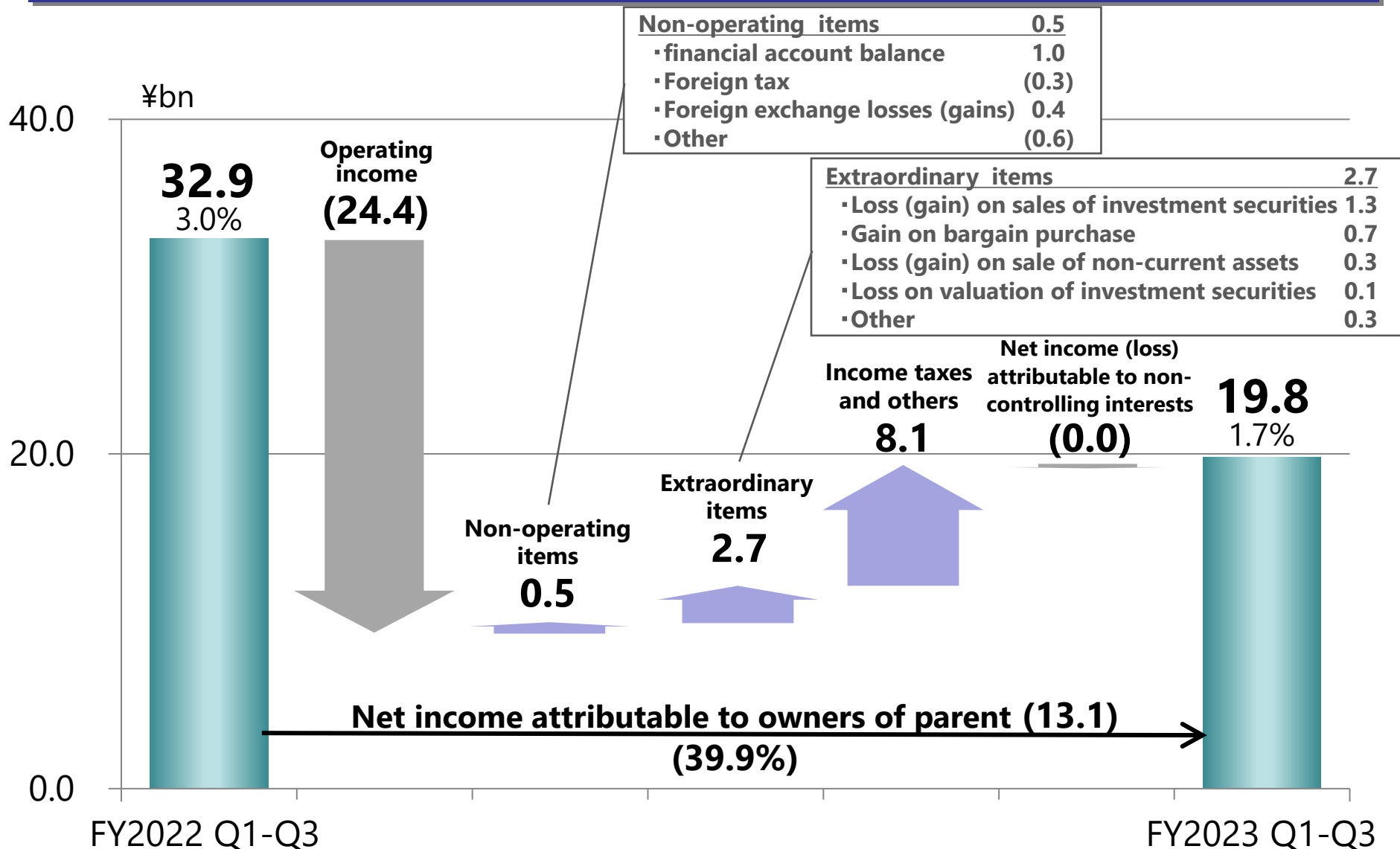
Operating income

Consolidated



Net income attributable to owners of parent

Consolidated



Disclaimer

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