

Disclaimer: This financial information, a digest of Taisei Corporation's "Consolidated Financial Results for the Nine Months Ended December 31, 2023" ("Kessan Tanshin") disclosed at the Tokyo Stock Exchange on February 8, 2024 was translated into English and presented solely for the convenience of non-Japanese speaking users. If there is any discrepancy between Japanese "Kessan Tanshin" and this document, Japanese "Kessan Tanshin" shall prevail.

February 8, 2024

Consolidated Financial Results for the Nine Months Ended December 31, 2023 [Japanese GAAP]

Listed company name:	Taisei Corporation
Stock exchange listings:	Tokyo Stock Exchange, Prime Market Nagoya Stock Exchange, Premier Market
Stock code:	1801
Location of headquarters:	Tokyo, Japan
Website:	https://www.taisei.co.jp/
Representative:	Yoshiro Aikawa, President and Chief Executive Officer
Contact:	Yuichi Nakano, General Manager of Accounting Department
TEL:	81-3-3348-1111 (from overseas)
Scheduled date for submission of quarterly report:	February 9, 2024
Scheduled date for dividend payment:	—
Supplementary materials for quarterly financial summaries:	Yes
Quarterly financial results briefing:	Yes (for analysts and institutional investors)

1. Consolidated financial results for the Nine Months ended December 31, 2023

(From April 1, 2023 to December 31, 2023)

(1) Operating results (cumulative total)

(Millions of yen, rounded down)

(Percentages indicate changes from the same period in the previous fiscal year.)

	Net sales		Operating income		Ordinary income		Net income attributable to owners of parent	
		%		%		%		%
FY2023(Third quarter-end) As of December 31, 2023	1,146,324	3.8	17,512	(58.2)	25,093	(48.8)	19,759	(39.9)
FY2022(Third quarter-end) As of December 31, 2022	1,104,584	9.8	41,907	(19.1)	48,984	(16.3)	32,889	(18.9)
(Note) Comprehensive income:	FY2023(Third quarter-end)		62,715 million yen		117.1%			
	FY2022(Third quarter-end)		28,884 million yen		28.7%			
	Net income per share		Diluted net income per share					
	yen		yen					
FY2023(Third quarter-end) As of December 31, 2023	105.53		—					
FY2022(Third quarter-end) As of December 31, 2022	166.90		—					

(2) Financial position

(Millions of yen, rounded down)

	Total assets	Net assets	Equity ratio
			%
As of December 31, 2023	2,120,642	881,887	40.2
As of March 31, 2023	2,016,717	833,944	41.1
(Reference) Shareholders' equity:	As of December 31, 2023	851,930 million yen	
	As of March 31, 2023	829,187 million yen	

2. Dividends

	Dividends per share (yen)				
	First quarter-end	Interim-end	Third quarter-end	Year-end	Total (Full year)
FY2022	—	65.00	—	65.00	130.00
FY2023	—	65.00	—		
FY2023 (forecast)				65.00	130.00

(Note) Revisions of projected dividends most recently announced: None

3. Consolidated results forecast for the fiscal year ending March 31, 2024 (FY2023)

(From April 1, 2023 to March 31, 2024)

	(Millions of yen, rounded down)								
	(Percentages indicate the rate of change from the same period of the previous fiscal year)								
	Net sales	Operating income		Ordinary income		Net income attributable to owners of parent		Net income per share	
		%		%		%		%	yen
Full fiscal year	1,690,000	2.9	64,000	16.9	67,000	6.1	47,000	(0.3)	251.77

(Note) Revisions of consolidated forecasts most recently announced: None

*Notes

(1) Changes in principal subsidiaries during the quarter under review

(Changes in specified subsidiaries accompanying changes in scope of consolidation): None

(2) Adoption of specific accounting methods for the preparation of quarterly consolidated financial statements: Yes

(3) Changes in accounting principles, changes in accounting estimates and restatements

- (i) Changes in accounting principles due to revisions to accounting standards, etc.: None
- (ii) Changes due to accounting principles other than (i): None
- (iii) Changes in accounting estimates: None
- (iv) Restatements: None

(4) Number of shares outstanding (common stock)

- i. Number of shares outstanding at the end of period (including treasury stock)
 - As of December 31, 2023 188,771,572 shares
 - As of March 31, 2023 188,771,572 shares
- ii. Number of treasury stock at the end of period
 - As of December 31, 2023 3,428,070 shares
 - As of March 31, 2023 405,934 shares
- iii. Average number of shares during the period (quarterly cumulative total)
 - FY2023(Third quarter-end) 187,233,235 shares
 - FY2022(Third quarter-end) 197,060,127 shares

(Note) The number of treasury stock at the end of the period and number of treasury stock excluded for calculating average number of shares during the period include the Company's shares held by the Board Benefit Trust (BBT).
(As of December 31, 2023 99,400 shares, As of March 31, 2023 104,300 shares, As of December 31, 2022 104,300 shares)

* This financial statement is exempt from auditing procedures.

* Disclaimer regarding appropriate use of forecasts and related points of note

Earnings forecasts in this document are based on information available at present and logical assessments and do not represent any promise by the Company. Actual results may be materially different from expectations due to a variety of factors.

Overview of Consolidated Earnings Forecasts for the Fiscal Year Ending March 31, 2024

(Unit: 100 million yen; amounts less than 100 million yen are rounded to the nearest 100 million yen (partially adjusted for fractions))

	First three quarters			Full fiscal year		
	Previous fiscal year (From April 1, 2022 to December 31, 2022)	Current fiscal year (From April 1, 2023 to December 31, 2023)		Previous fiscal year (From April 1, 2022 to March 31, 2023)	Current fiscal year (From April 1, 2023 to March 31, 2024)	
		Result	Over previous fiscal year		Forecast	Over previous fiscal year
Amount of orders received	11,901	11,448	(453)	18,104	15,900	(2,204)
Civil Engineering	3,386	3,574	188	5,315	4,600	(715)
Building Construction	7,570	6,836	(734)	11,525	10,000	(1,525)
Real Estate Development	873	958	85	1,149	1,200	51
Other	72	80	8	115	100	(15)
Net sales	11,046	11,463	417	16,427	16,900	473
Civil Engineering	2,708	3,101	393	4,232	4,800	568
Building Construction	7,393	7,352	(41)	10,927	10,800	(127)
Real Estate Development	873	930	57	1,153	1,200	47
Other	72	80	8	115	100	(15)
Gross Profit %	9.7 1,071	7.6 871	(2.1) (200)	9.0 1,478	9.8 1,660	0.8 182
Civil Engineering %	13.9 375	16.1 500	2.2 125	17.2 727	16.7 800	(0.5) 73
Building Construction %	6.9 510	1.7 129	(5.2) (381)	4.4 486	5.0 540	0.6 54
Real Estate Development %	18.7 164	23.8 221	5.1 57	20.5 236	25.0 300	4.5 64
Other %	30.0 22	26.6 21	(3.4) (1)	24.9 29	20.0 20	(4.9) (9)
SG&A expenses %	(5.9) (652)	(6.1) (696)	(0.2) (44)	(5.7) (931)	(6.0) (1,020)	(0.3) (89)
Operating income %	3.8 419	1.5 175	(2.3) (244)	3.3 547	3.8 640	0.5 93
Non-operating income (expenses)	71	76	5	84	30	(54)
(Net financial revenue)	42	52	10	50	50	(0)
Ordinary income %	4.4 490	2.2 251	(2.2) (239)	3.8 631	4.0 670	0.2 39
Extraordinary income (loss)	3	30	27	50	20	(30)
Income before income taxes and minority interests %	4.5 493	2.5 281	(2.0) (212)	4.1 681	4.1 690	- 9
Income taxes and others	(163)	(82)	81	(207)	(220)	(13)
Net income %	3.0 330	1.7 199	(1.3) (131)	2.9 474	2.8 470	(0.1) (4)
Net income (loss) attributable to non-controlling interests	(1)	(1)	(0)	(3)	-	3
Net income attributable to owners of parent %	3.0 329	1.7 198	(1.3) (131)	2.9 471	2.8 470	(0.1) (1)

* “Forecasts” refer to the revised earnings forecasts outlined on November 13, 2023.

Overview of Non-consolidated Earnings Forecasts for the Fiscal Year Ending March 31, 2024

(Unit: 100 million yen; amounts less than 100 million yen are rounded to the nearest 100 million yen (partially adjusted for fractions))

	First three quarters			Full fiscal year		
	Previous fiscal year (From April 1, 2022 to December 31, 2022)	Current fiscal year (From April 1, 2023 to December 31, 2023)		Previous fiscal year (From April 1, 2022 to March 31, 2023)	Current fiscal year (From April 1, 2023 to March 31, 2024)	
	Result	Result	Over previous fiscal year	Result	Forecast	Over previous fiscal year
Amount of orders received	9,399	9,060	(339)	14,725	12,600	(2,125)
Civil Engineering	2,370	2,606	236	3,956	3,300	(656)
Domestic	2,023	2,540	517	3,528	3,100	(428)
Overseas	347	66	(281)	428	200	(228)
Building Construction	6,903	6,180	(723)	10,514	9,000	(1,514)
Domestic	7,347	5,710	(1,637)	10,847	8,600	(2,247)
Overseas	(444)	470	914	(333)	400	733
Total	9,273	8,786	(487)	14,470	12,300	(2,170)
Real Estate Development	76	225	149	168	230	62
Other	50	49	(1)	87	70	(17)
Net sales	8,789	9,180	391	13,256	13,600	344
Civil Engineering	1,820	2,168	348	2,939	3,500	561
Domestic	1,751	2,037	286	2,824	3,300	476
Overseas	69	131	62	115	200	85
Building Construction	6,825	6,750	(75)	10,050	9,800	(250)
Domestic	6,390	6,492	102	9,500	9,500	0
Overseas	435	258	(177)	550	300	(250)
Total	8,645	8,918	273	12,989	13,300	311
Real Estate Development	94	213	119	180	230	50
Other	50	49	(1)	87	70	(17)
Gross Profit %	8.8 775	6.1 561	(2.7) (214)	8.1 1,077	8.8 1,200	0.7 123
Civil Engineering	16.3 297	18.3 397	2.0 100	20.4 601	19.1 670	(1.3) 69
Building Construction	6.4 434	0.9 63	(5.5) (371)	3.6 358	4.1 400	0.5 42
Total	8.5 731	5.2 460	(3.3) (271)	7.4 959	8.0 1,070	0.6 111
Real Estate Development	31.6 29	40.9 87	9.3 58	53.9 97	52.2 120	(1.7) 23
Other	28.6 15	28.6 14	- (1)	23.7 21	14.3 10	(9.4) (11)
SG&A expenses	(5.2) (455)	(5.4) (496)	(0.2) (41)	(5.0) (660)	(5.3) (730)	(0.3) (70)
Operating income %	3.6 320	0.7 65	(2.9) (255)	3.1 417	3.5 470	0.4 53
Non-operating income (expenses)	68	64	(4)	80	30	(50)
(Net financial revenue)	58	55	(3)	71	54	(17)
Ordinary income %	4.4 388	1.4 129	(3.0) (259)	3.7 497	3.7 500	- 3
Extraordinary income (loss)	2	21	19	10	20	10
Income before income taxes %	4.4 390	1.6 150	(2.8) (240)	3.8 507	3.8 520	- 13
Income taxes and others	(120)	(46)	74	(137)	(160)	(23)
Net income %	3.1 270	1.1 104	(2.0) (166)	2.8 370	2.6 360	(0.2) (10)

* “Forecasts” refer to the revised earnings forecasts outlined on November 11, 2023.

Our Policy on Cross-Shareholdings

We maintain cross-shareholdings to establish and strengthen long-term, stable relationships of mutual cooperation with important business partners and improve our competitiveness and profitability.

We have a policy to timely and appropriately sell cross-holding shares which, as the result of verification by the Board, are considered not to be consistent with our policy on cross-shareholdings because it is not economically reasonable and promising in the medium to long run to maintain them.

Based on the policy, with regard to the targets publicly announced in May 2023 where we intend to decrease the amount of cross-shareholdings to that the amount will be less than 30% of our consolidated net assets by the end of the fiscal year 2026, and less than 20% of those by the end of the fiscal year 2030, we have now decided to set the targeted schedule earlier in order to accelerate the efforts to decrease the amount so that the amount will be less than 20% of our consolidated net assets by the end of the fiscal year 2026.

Quarterly consolidated financial statements

(1) Quarterly consolidated balance sheet

(Millions of yen)

	As of March 31, 2023	As of December 31, 2023
Assets		
Current assets		
Cash and deposits	415,950	195,425
Notes receivable, accounts receivable from completed construction contracts and other	688,768	774,036
Costs on construction contracts in progress	67,658	127,619
Real estate for sale and development projects in progress	131,439	164,169
Other inventories	4,003	7,648
Other	45,847	83,959
Allowance for doubtful accounts	(182)	(292)
Total current assets	1,353,485	1,352,566
Non-current assets		
Property, plant and equipment	213,349	231,159
Intangible assets	17,581	26,479
Investments and other assets		
Investment securities	386,906	463,034
Retirement benefit asset	10,875	12,497
Other	36,489	36,970
Allowance for doubtful accounts	(1,969)	(2,064)
Total investments and other assets	432,300	510,437
Total non-current assets	663,232	768,075
Total assets	2,016,717	2,120,642

	As of March 31, 2023	As of December 31, 2023
Liabilities		
Current liabilities		
Notes payable, accounts payable for construction contracts and other	476,115	458,715
Short-term borrowings	81,965	125,070
Short-term non-recourse borrowings	11	257
Commercial papers	-	49,997
Advances received on construction contracts in progress	181,226	180,045
Provision for warranties for completed construction	3,325	3,523
Provision for loss on construction contracts	47,897	53,026
Other	232,110	181,418
Total current liabilities	1,022,652	1,052,054
Non-current liabilities		
Bonds payable	40,000	50,000
Long-term borrowings	79,606	73,729
Long-term non-recourse borrowings	117	4,419
Provision for retirement benefits for directors (and other officers)	508	782
Provision for share awards for directors (and other officers)	48	273
Retirement benefit liability	15,037	19,635
Other	24,802	37,860
Total non-current liabilities	160,120	186,701
Total liabilities	1,182,773	1,238,755
Net assets		
Shareholders' equity		
Share capital	122,742	122,742
Capital surplus	30,382	30,382
Retained earnings	562,774	558,148
Treasury shares	(906)	(16,034)
Total shareholders' equity	714,992	695,238
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	97,090	136,634
Deferred gains or losses on hedges	(6)	(0)
Revaluation reserve for land	1,235	1,235
Foreign currency translation adjustment	237	5,017
Remeasurements of defined benefit plans	15,638	13,805
Total accumulated other comprehensive income	114,194	156,692
Non-controlling interests	4,756	29,956
Total net assets	833,944	881,887
Total liabilities and net assets	2,016,717	2,120,642

(2) Quarterly consolidated statement of income and quarterly consolidated statement of comprehensive income
Quarterly consolidated statement of income
First three Quarters of FY2023 (April 1, 2023 to December 31, 2023)

(Millions of yen)

	From April 1, 2022 to December 31, 2022	From April 1, 2023 to December 31, 2023
Net sales		
Net sales of completed construction contracts	996,772	1,031,846
Net sales in development business and other	107,811	114,477
Total net sales	1,104,584	1,146,324
Cost of sales		
Cost of sales of completed construction contracts	908,416	969,666
Cost of sales in development business and other	89,081	89,542
Total cost of sales	997,497	1,059,208
Gross profit		
Gross profit on completed construction contracts	88,356	62,180
Gross profit on development business and other	18,730	24,935
Total gross profit	107,086	87,115
Selling, general and administrative expenses	65,178	69,603
Operating income	41,907	17,512
Non-operating income		
Interest income	416	960
Dividend income	4,489	4,942
Other	3,010	3,183
Total non-operating income	7,916	9,087
Non-operating expenses		
Interest expenses	664	717
Taxes and dues	67	358
Other	106	429
Total non-operating expenses	839	1,505
Ordinary income	48,984	25,093
Extraordinary income		
Gain on sales of investment securities	979	2,212
Other	206	1,233
Total extraordinary income	1,186	3,446
Extraordinary losses		
Impairment losses	146	234
Loss on retirement of non-current assets	133	105
Settlement payments	203	-
Other	347	74
Total extraordinary losses	829	414
Profit before income taxes	49,341	28,125
Income taxes	16,342	8,223
Net income	32,998	19,902
Net income attributable to non-controlling interests	109	143
Net income attributable to owners of parent	32,889	19,759

Quarterly consolidated statement of comprehensive income
First three Quarters of FY2023 (April 1, 2023 to December 31, 2023)

(Millions of yen)

	From April 1, 2022 to December 31, 2022	From April 1, 2023 to December 31, 2023
Net income	32,998	19,902
Other comprehensive income		
Valuation difference on available-for-sale securities	(5,540)	39,540
Deferred gains or losses on hedges	(18)	5
Foreign currency translation adjustment	3,788	4,553
Remeasurements of defined benefit plans, net of tax	(3,192)	(1,847)
Share of other comprehensive income of entities accounted for using equity method	849	560
Total other comprehensive income	(4,113)	42,813
Comprehensive income	28,884	62,715
Comprehensive income attributable to owners of parent	28,243	62,256
Comprehensive income attributable to non-controlling interests	640	459

(3) Segment Information

Reporting segment information (net sales and income (loss))

First three Quarters of FY 2022 (April 1, 2022 – December 31, 2022)

(Millions of yen)

	Reporting Segment				Others (Note 1)	Total	Adjustments (Note 2)	Amounts on Quarterly consolidated statement of income (Note 3)
	Civil Engineering	Building Construction	Real Estate Development	Subtotal				
Net sales								
Sales on third party	270,811	739,254	87,294	1,097,360	7,223	1,104,584	—	1,104,584
Intersegment sales and transfers	19,222	14,214	4,018	37,456	2,958	40,414	(40,414)	—
Total	290,033	753,469	91,313	1,134,817	10,181	1,144,998	(40,414)	1,104,584
Segment income	20,214	12,244	9,084	41,543	1,237	42,780	(873)	41,907

Note 1: Businesses that cannot be classified into the company's reporting segments are shown as "Others".

This includes the incidental business of construction business such as cooperative research, technical service, environmental measurement, and logistics business, and also, leisure-related business and other service business.

Note 2: The adjustments of segment income, minus 873 million yen, include elimination of intra-segment transaction, minus 841 million yen, and amortization of goodwill, minus 32 million yen.

Note 3: The segment income is adjusted in accordance with operating income on quarterly consolidated statement of income.

Reporting segment information (net sales and income (loss))

First three Quarters of FY 2023 (April 1, 2023 – December 31, 2023)

(Millions of yen)

	Reporting Segment				Others (Note 1)	Total	Adjustments (Note 2)	Amounts on Quarterly consolidated statement of income (Note 3)
	Civil Engineering	Building Construction	Real Estate Development	Subtotal				
Net sales								
Sales on third party	310,173	735,177	92,990	1,138,341	7,982	1,146,324	—	1,146,324
Intersegment sales and transfers	21,598	15,308	3,800	40,707	2,942	43,650	(43,650)	—
Total	331,772	750,486	96,790	1,179,049	10,925	1,189,974	(43,650)	1,146,324
Segment income	30,680	(28,729)	14,497	16,448	1,416	17,864	(351)	17,512

Note 1: Businesses that cannot be classified into the company's reporting segments are shown as "Others".

This includes the incidental business of construction business such as cooperative research, technical service, environmental measurement, and logistics business, and also, leisure-related business and other service business.

Note 2: The adjustments of segment income (loss), minus 351 million yen, is the result of elimination of intra-segment transactions.

Note 3: The segment income (loss) is adjusted in accordance with operating income on quarterly consolidated statement of income.

(4)Business combinations

Business combination by acquisition

1. Overview of business combination

(1) Name and business of acquired company

Name of acquired company: P. S. Mitsubishi Construction Co., Ltd.

Businesses:

- Contracting, planning, design and construction supervision of prestressed concrete construction work
- Contracting, planning, design and construction supervision of civil engineering and building construction work
- Projects related to the maintenance and repair of civil engineering and building structures
- Manufacture and sale of prestressed concrete products and precast concrete products, as well as the manufacture and sale of tools and accessory components for the manufacture and sale of such products
- Real estate trading, leasing, brokerage and ownership management

(2) Main reason for the business combination

Taisei Corporation (hereinafter "Taisei") acquired shares in P. S. Mitsubishi Construction (the acquired company) through the tender offer for the following reasons: Taisei believes that by establishing a capital relationship with the acquired company, which has advanced technological capabilities in fields of highway renewal and prestressed and precast concrete, and by implementing new initiatives, the Taisei Group can find a solution to its priority issues in the Medium-Term Business Plan (2021–2023), such as developing a system to establish a solid business foundation in the Group's domestic civil engineering business and establishing a superior position in the competitive environment surrounding the Group's domestic building construction business, and as such the corporate value of both companies should increase.

(3) Date of the business combination

December 18, 2023 (deemed acquisition date: December 31, 2023)

(4) Legal form of the business combination

Acquisition of shares in exchange for cash

(5) Name of the acquired company after the business combination

No change

(6) Ownership ratio of voting rights in the acquired company

Before the acquisition: -%

After the acquisition: 50.20%

(7) Main grounds for deciding upon the acquired company

Taisei acquired the shares in the acquired company in exchange for cash.

2. Period for which the acquired company's financial results are included in the quarterly consolidated financial statements for the nine-month period of the fiscal year ending March 31, 2024

Since the deemed acquisition date is December 31, 2023, the quarterly consolidated financial statements reflect only the balance sheet of the acquired company and do not include its financial results.

3. Acquisition cost of the acquired company and breakdown thereof by type of consideration

Consideration for the acquisition: Cash	24,028 million yen
Acquisition cost	24,028 million yen

4. Major acquisition-related costs

Advisory fees, etc. 605 million yen

5. Amount of gain on bargain purchase recognized and reason for recognition

(1) Amount of gain on bargain purchase recognized

687 million yen

The amount of the negative goodwill is tentatively calculated since the allocation of the acquisition cost has not been completed as of the end of the third quarter of the fiscal year ending March 31, 2024.

(2) Reason for the recognition

Since the acquisition cost was less than the net asset value at the date of the business combination, the difference was recognized as a gain on bargain purchase.

(Reference) Quarterly non-consolidated financial statements**(1) (Summary) Quarterly non-consolidated balance sheet**

(Millions of yen)

	As of March 31, 2023	As of December 31, 2023
Assets		
Current assets		
Cash and deposits	358,319	125,299
Notes receivable, accounts receivable from completed construction contracts and other	605,621	623,498
Real estate for sale	26,253	26,096
Costs on construction contracts in progress	59,459	106,136
Costs on development business and other	10,946	12,291
Other	39,378	72,175
Allowance for doubtful accounts	(166)	(66)
Total current assets	1,099,812	965,431
Non-current assets		
Property, plant and equipment	154,837	153,123
Intangible assets	14,321	14,324
Investments and other assets		
Investment securities	457,446	581,161
Other	40,231	37,144
Allowance for doubtful accounts	(10,390)	(7,326)
Total investments and other assets	487,286	610,979
Total non-current assets	656,446	778,428
Total assets	1,756,258	1,743,859

	As of March 31, 2023	As of December 31, 2023
Liabilities		
Current liabilities		
Notes payable, accounts payable for construction contracts and other	422,241	380,725
Short-term borrowings	55,757	86,347
Commercial papers	-	49,997
Advances received on construction contracts in progress	169,272	157,420
Deposits received	238,429	202,991
Provision for warranties for completed construction	2,588	2,695
Provision for loss on construction contracts	47,459	52,382
Other	47,034	19,360
Total current liabilities	982,784	951,920
Non-current liabilities		
Bonds payable	40,000	50,000
Long-term borrowings	65,814	52,294
Provision for retirement benefits	21,998	20,490
Provision for share awards for directors (and other officers)	48	22
Other	9,781	23,878
Total non-current liabilities	137,642	146,686
Total liabilities	1,120,427	1,098,607
Net assets		
Shareholders' equity		
Share capital	122,742	122,742
Capital surplus	30,686	30,686
Legal capital surplus	30,686	30,686
Other capital surplus	-	0
Retained earnings	388,863	374,839
Other retained earnings	388,863	374,839
Reserve for tax purpose reduction entry of non-current assets	1,414	1,414
General reserve	338,500	330,500
Retained earnings brought forward	48,949	42,924
Treasury shares	(906)	(16,034)
Total shareholders' equity	541,386	512,232
Valuation and translation adjustments		
Valuation difference on available-for-sale securities	94,450	133,018
Deferred gains or losses on hedges	(4)	1
Total valuation and translation adjustments	94,445	133,019
Total net assets	635,831	645,252
Total liabilities and net assets	1,756,258	1,743,859

(2) (Summary) Quarterly non-consolidated statements of income
First three Quarters of FY2023 (April 1, 2023 to December 31, 2023)

(Millions of yen)

	From April 1, 2022 to December 31, 2022	From April 1, 2023 to December 31, 2023
Net sales		
Net sales of completed construction contracts	864,430	891,792
Net sales in development business and other	14,465	26,200
Total net sales	878,895	917,993
Cost of sales		
Cost of sales of completed construction contracts	791,303	845,849
Cost of sales in development business and other	10,050	16,093
Total cost of sales	801,354	861,943
Gross profit		
Gross profit on completed construction contracts	73,126	45,943
Gross profit on development business and other	4,414	10,107
Total gross profit	77,541	56,050
Selling, general and administrative expenses	45,586	49,506
Operating income	31,955	6,544
Non-operating income	7,476	7,379
Non-operating expenses	678	1,035
Ordinary income	38,753	12,888
Extraordinary income	1,185	2,298
Extraordinary losses	950	221
Profit before income taxes	38,987	14,964
Income taxes	12,033	4,604
Net income	26,954	10,360

(Reference) Net income per share FY2023(Third quarter-end): 55.33 yen
FY2022(Third quarter-end): 136.78 yen

(Note)

1. The Company's quarterly financial statements are prepared in accordance with the "Ordinance on Terminology, Forms and Preparation Methods of Quarterly Financial Statements, etc." and the "Construction Industry Law's enforcement regulations."
2. Classifications of categories are noted in summary.

Supplementary Information

(1) (Non-consolidated) Amount of orders received, net sales and balance carried forward

(i) Amount of orders received

(Millions of yen, rounded down)

	First three Quarters of FY2022 April 1, 2022 to December 31, 2022 (Note) %		First three Quarters of FY2023 April 1, 2023 to December 31, 2023 (Note) %		Change over previous year	Rate of change %	FY2022(Full year) April 1, 2022 to March 31, 2023 (Note) %	
Civil Engineering (1)								
Domestic public sector	128,755	13.7	158,389	17.5	29,634	23.0	235,665	16.0
Domestic private sector	73,525	7.8	95,662	10.6	22,136	30.1	117,155	8.0
Overseas	34,682	3.7	6,594	0.7	(28,088)	(81.0)	42,745	2.9
Total	236,963	25.2	260,646	28.8	23,682	10.0	395,565	26.9
Building Construction (2)								
Domestic public sector	83,962	8.9	49,938	5.5	(34,023)	(40.5)	188,580	12.8
Domestic private sector	650,743	69.3	521,033	57.5	(129,709)	(19.9)	896,159	60.9
Overseas	(44,394)	(4.7)	47,025	5.2	91,420	-	(33,293)	(2.3)
Total	690,311	73.5	617,997	68.2	(72,313)	(10.5)	1,051,446	71.4
Total (1) + (2)								
Domestic public sector	212,718	22.6	208,328	23.0	(4,389)	(2.1)	424,245	28.8
Domestic private sector	724,268	77.1	616,695	68.1	(107,573)	(14.9)	1,013,314	68.9
Overseas	(9,711)	(1.0)	53,619	5.9	63,331	-	9,451	0.6
Subtotal	927,275	98.7	878,644	97.0	(48,631)	(5.2)	1,447,011	98.3
Real Estate Development	7,584	0.8	22,459	2.5	14,875	196.1	16,809	1.1
Other	5,089	0.5	4,908	0.5	(181)	(3.6)	8,693	0.6
Total	939,949	100.0	906,011	100.0	(33,937)	(3.6)	1,472,514	100.0

Note: The percentages indicate the proportion.

(ii) Net sales

(Millions of yen, rounded down)

	First three Quarters of FY2022 April 1, 2022 to December 31, 2022 (Note) %		First three Quarters of FY2023 April 1, 2023 to December 31, 2023 (Note) %		Change over previous year	Rate of change %	FY2022(Full year) April 1, 2022 to March 31, 2023 (Note) %	
Civil Engineering (1)								
Domestic public sector	91,345	10.4	125,584	13.7	34,238	37.5	149,746	11.3
Domestic private sector	83,718	9.5	78,128	8.5	(5,590)	(6.7)	132,646	10.0
Overseas	6,896	0.8	13,126	1.4	6,229	90.3	11,573	0.9
Total	181,961	20.7	216,838	23.6	34,877	19.2	293,965	22.2
Building Construction (2)								
Domestic public sector	85,784	9.8	115,283	12.6	29,499	34.4	130,536	9.9
Domestic private sector	553,203	63.0	533,898	58.2	(19,304)	(3.5)	819,438	61.8
Overseas	43,481	4.9	25,771	2.8	(17,709)	(40.7)	54,997	4.1
Total	682,469	77.7	674,953	73.6	(7,515)	(1.1)	1,004,972	75.8
Total (1) + (2)								
Domestic public sector	177,130	20.2	240,868	26.3	63,737	36.0	280,282	21.2
Domestic private sector	636,921	72.5	612,027	66.7	(24,894)	(3.9)	952,085	71.8
Overseas	50,377	5.7	38,897	4.2	(11,480)	(22.8)	66,570	5.0
Subtotal	864,430	98.4	891,792	97.2	27,362	3.2	1,298,938	98.0
Real Estate Development	9,375	1.0	21,292	2.3	11,917	127.1	17,966	1.3
Other	5,089	0.6	4,908	0.5	(181)	(3.6)	8,693	0.7
Total	878,895	100.0	917,993	100.0	39,098	4.4	1,325,598	100.0

Note: The percentages indicate the proportion.

(iii) Balance carried forward

(Millions of yen, rounded down)

	End of Third Quarter of FY2022 As of December 31, 2022 (Note) %		End of Third Quarter of FY2023 As of December 31, 2023 (Note) %		Change over previous year	Rate of change %	End of FY2023 As of March 31, 2023 (Note) %	
Civil Engineering (1)								
Domestic public sector	374,445	15.0	455,760	17.7	81,314	21.7	422,954	16.4
Domestic private sector	283,309	11.3	295,544	11.5	12,235	4.3	278,010	10.8
Overseas	88,876	3.6	85,730	3.3	(3,145)	(3.5)	92,262	3.5
Total	746,631	29.9	837,035	32.5	90,403	12.1	793,228	30.7
Building Construction (2)								
Domestic public sector	328,112	13.1	322,634	12.5	(5,478)	(1.7)	387,978	15.0
Domestic private sector	1,349,882	54.1	1,316,197	51.2	(33,685)	(2.5)	1,329,062	51.4
Overseas	72,604	2.9	93,443	3.6	20,839	28.7	72,189	2.8
Total	1,750,599	70.1	1,732,274	67.3	(18,324)	(1.0)	1,789,230	69.2
Total (1) + (2)								
Domestic public sector	702,558	28.1	778,394	30.2	75,836	10.8	810,933	31.4
Domestic private sector	1,633,191	65.4	1,611,741	62.7	(21,450)	(1.3)	1,607,073	62.2
Overseas	161,481	6.5	179,174	6.9	17,693	11.0	164,451	6.3
Subtotal	2,497,230	100.0	2,569,310	99.8	72,079	2.9	2,582,459	99.9
Real Estate Development	1,176	0.0	2,978	0.2	1,801	153.1	1,811	0.1
Other	—	—	—	—	—	—	—	—
Total	2,498,407	100.0	2,572,288	100.0	73,880	3.0	2,584,270	100.0

Note: The percentages indicate the proportion.