

Financial and Non-Financial Highlights

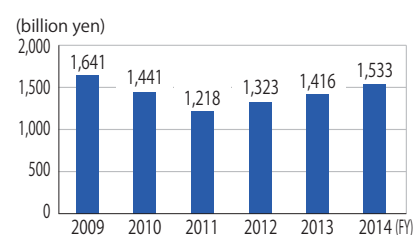
Six-Year Financial Summary

TAISEI CORPORATION and Consolidated Subsidiaries
Years ended March 31, 2009 through 2014

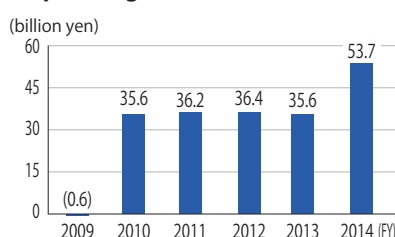
	Millions of yen (except for per share figures)						Thousands of U.S. Dollars*
	2009	2010	2011	2012	2013	2014	2014
Revenue:							
Net sales:							
Construction contracts	¥ 1,467,070	¥ 1,289,809	¥ 1,079,139	¥ 1,171,927	¥ 1,254,291	¥ 1,321,289	\$ 12,838,020
Real estate development and other	174,112	152,166	138,980	151,577	162,205	212,184	2,061,640
1 Total	1,641,182	1,441,975	1,218,119	1,323,504	1,416,496	1,533,473	14,899,660
% change from previous year	(4.1)%	(12.1)%	(15.5)%	8.7%	7.0%	8.3%	
Costs and expenses							
Cost of sales	1,545,918	1,318,593	1,100,022	1,206,014	1,304,677	1,402,446	13,626,564
Selling, general and administrative expenses	95,920	87,755	81,803	81,004	76,213	77,254	750,622
2 Total	1,641,838	1,406,348	1,181,825	1,287,018	1,380,890	1,479,700	14,377,186
Operating income (loss) ...	(656)	35,627	36,294	36,486	35,606	53,773	522,474
Income (loss) before income taxes	(38,449)	35,516	19,374	16,673	32,828	46,593	452,711
Income taxes	(9,404)	14,462	8,514	15,480	12,399	14,120	137,194
Net income (loss)	¥ (24,401)	¥ 21,222	¥ 10,883	¥ 1,181	¥ 20,051	¥ 32,089	\$ 311,786
Per share data of common stock							
(in yen and dollars):							
Net assets	¥ 239.87	¥ 262.15	¥ 253.94	¥ 255.60	¥ 299.84	¥ 335.42	\$ 3.259
Net income (loss)	(22.93)	19.74	9.58	1.04	17.60	28.17	0.274
Cash dividends	5.00	5.00	5.00	5.00	5.00	6.00	0.058
Financial ratios:							
Net income (loss) as a percentage of total revenue	(1.5)%	1.5%	0.9%	0.1%	1.4%	2.1%	
Total costs and expenses as a percentage of total revenue	100.0%	97.5%	97.0%	97.2%	97.5%	96.5%	
Dividends paid as a percentage of net income	(21.8)%	25.3%	52.4%	482.5%	28.4%	21.3%	
Financial position data:							
Current assets	¥ 1,082,037	¥ 912,895	¥ 847,467	¥ 982,931	¥ 1,012,639	¥ 1,076,213	\$ 10,456,791
Current liabilities	1,074,229	894,026	808,052	921,196	907,281	946,097	9,192,547
Net property and equipment	236,705	238,534	232,000	212,639	206,076	181,051	1,759,143
Long-term liabilities	248,400	250,083	235,607	219,101	292,514	268,802	2,611,757
Shareholders' equity	252,905	274,779	290,282	284,714	299,336	327,067	3,177,876
Net assets	284,713	297,179	290,598	292,602	343,300	384,166	3,732,666
Other data:							
3 New orders received during the year	¥ 1,524,578	¥ 1,244,439	¥ 1,254,095	¥ 1,379,572	¥ 1,404,407	¥ 1,645,895	\$ 15,991,984
Contract backlog at the end of the year	1,768,950	1,571,414	1,607,390	1,663,458	1,651,369	1,763,792	17,137,505
Shares issued (thousands)	1,064,803	1,090,622	1,140,269	1,140,269	1,140,269	1,140,269	11,079,178

*U.S. dollar amounts were translated from yen, for convenience only, at the rate of US \$ 1 = ¥102.92

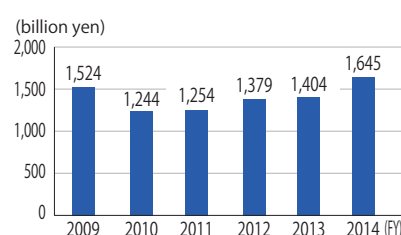
1 Net sales



2 Operating income (loss)



3 New orders

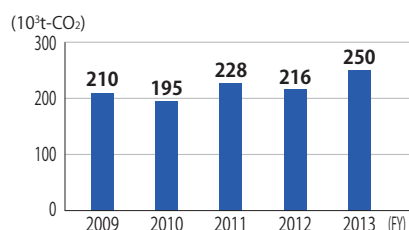


Non-Financial Information

ISO26000/ Important tasks and targets (FY2013)	main KPIs	FY 2011	FY 2012	FY 2013	
The Environment <ul style="list-style-type: none"> ● Response to global warming ● Efficient use of resources ● Biodiversity conservation and environmental conservation activities ● Response to environmental risk ● Research and development of environmental technologies and improvement in proposal capability 	Rate of reduction of predicted CO ₂ emissions in the building operation stage	38	44	35	(E)
	Rate of reduction of CO ₂ emissions in construction stage	51	56	48	
	Rate of recycling of construction waste	95	96	96	
	Rate of green procurement	39	31	33	
	Rate of use of Electronic Manifest systems	82	86	86	
Consumer issues <ul style="list-style-type: none"> ● Ensuring quality and raising customer satisfaction ● Innovation management 	Customer satisfaction surveys	100/80	100/60	100/65	(E)
	Number of patents obtained	193	224	272	
	Number of media announcements regarding technical development and application projects	66	75	84	
Community involvement and development <ul style="list-style-type: none"> ● Contributions to local communities 	Number of environmental and social contribution activities	779	1,048	1,076	(E)
	Number of employees participating as volunteers	258	247	176	
Human rights and Labor practices <ul style="list-style-type: none"> ● Respect for human rights ● Diversity management ● Creating a pleasant workplace ● Supporting employee career formation 	Rate of attendance at human rights training	100	100	100	(S)
	Numbers attending female leadership development training	26	26	47	
	rate of employment of handicapped persons	1.88	1.95	2.05	
	number of re-employed	676	582	643	
	Numbers taking leave for childcare	2/27	1/37	4/31	
	Rate of taking paid leave	48	49	51	
	Number of job return registrants	33	34	29	
	Training hours per person	40	42	42	
	Number of trainees at overseas sites, etc.	26	16	12	
	Number of trainees at overseas training organizations	17	10	11	
Labor practices <ul style="list-style-type: none"> ● Improvement in safety and health standards 	Number of fatal accidents	4	2	3	(S)
	frequency rates *	0.58	0.81	0.84	
Organization <ul style="list-style-type: none"> ● Corporate governance and internal controls ● Risk management ● Stakeholder engagement 	Rate of implementation of e-learning regarding the Taisei Group Ideal	91	98	91	(G)
	Rate of participation in large scale disaster countermeasure training	100	100	100	
	Number of dialogs, etc., held	5	5	7	
Fair operating practices <ul style="list-style-type: none"> ● Promotion of compliance ● Supply chain management ● Protection, management and use of intellectual property ● Measures for information security 	Attendance at compliance training	100	100	100	(G)
	Number of companies monitored for CSR procurement	—	—	160	
	Number of trained staff regarding intellectual property	31	36	40	
	Number of major information security accidents	0	0	1	

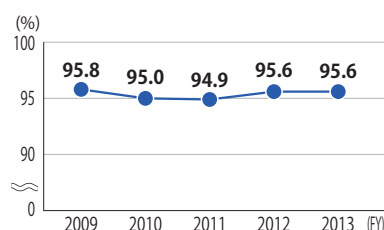
* Until 2012, calculated for accidents entailing for more days off work. From 2012, the target was set on the bases of all accidents entailing days off work, irrespective of the number of days.

Total CO₂ emissions



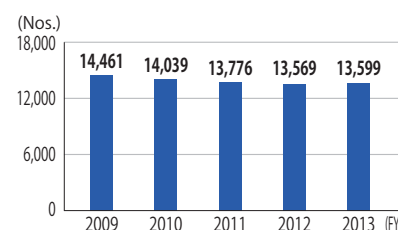
* Non-consolidated
 * From data on the effect of business activities on the environment (Data Book P15 Material Flow - Output)

Construction waste recycling percentage



* Non-consolidated

Number of employees



* Consolidated

➔ Refer to Data Book P3 to P6 for details of the Group Action Guidelines and KPI information.